

> TAKING CARE OF BUSINESS

ARIA AWARDS WINNERS

Savage Garden cleaned up at the Australian ARIA Awards, winning 10 ARIA Awards including — Best Single, Best Group, Best Debut Album and Song of the Year. **Paul Kelly** won Best Male Artist and was inducted into the ARIA Hall of Fame along with the Bee Gees. As a tribute to Kelly, **Crowded House** reunited to perform his song 'Leaps And Bounds'. **Crowded House** won Best Selling Album for *Recurring Dream*. Young Adelaide band **Superjesus** won Best Debut Single and Best New Act. Of the high profile rock acts, **Silverchair** won Best Artwork, **Spiderbait** won Best Alternative Album for *Ivy & the Big Apples*, and even though mega-selling **Powderfinger** had seven nominations they won nil awards. NZ singer **Annie Crummer** was nominated in two categories Best Female Singer and Best Adult Contemporary Album.

RIP IT UP READERSHIP UP

The new six monthly National Survey of Magazine Readership has the total average monthly readership of *RipItUp* moving up by 3,000 to 104,000 readers.

MUSIC PROMOTER JAILED

Concert promoter **Brian Richards** (53) was found guilty of 25 counts of fraud to gain \$2.5 million of finance to keep his ailing promotion company Music Corporation afloat. Richards was sentenced to three and a half years jail. His lawyer said Richards' crimes resulted from a desire to "keep his business running rather than any intent to line his own pockets."

THE RETURN OF SIRE

The **Sire** label has ceased to be merged with **Elektra** and **Seymour Stein** will now head a stand alone company within the Warner Music Group. Sire has absorbed another Warners label **Discovery**. Warners saw the A&R whizz Stein (who signed **Madonna**, **kd Lang**, **Talking Heads**, **Ramones** etc) as "more valuable to the group helming a label with indie credibility."

MUSICAL CHAIRS

Delwyn Rees is the Promotions person for **Mushroom** based at the **BMG** Auckland office ... **Megan Buchanan** has been appointed Assistant to the

Production Manager at the **Wellington Festival of the Arts**, starting October 13. For **Shihad** bookings, Megan is still contactable at 021 889 747 or by e-mail at meganb@wave.co.nz ... the new Sales and Marketing Manager at **95bFM** is **Jennifer O'Hara**, formerly at Sky TV ... heavy music mag **Rukkus** is no longer ... **Stefan Herrick** (ex *Waikato Times*) is editing the new *Evening Post* music and movies section called *e*p* ... **Teresa Patterson** has been appointed National Promotions Manager at **Polygram** and **Alistair Cain** is now National Sales Manager.

FORBES ENTERTAINMENT TOP 40

Business magazine *Forbes* has published its 1997 Top 40 Entertainment Business earners and their total earnings over the last two years. The music people who made the list are:

- (5) **Beatles** — \$98 million (two years' earnings estimate).
 - (12) **Rolling Stones** — \$68m.
 - (15) **Celine Dion** — \$65m.
 - (16) **David Bowie** — \$57m.
 - (20) **Sting** — \$57m.
 - (21) **Garth Brooks** — \$55m.
 - (23) **Michael Jackson** — \$55m.
 - (30) **Kiss** — \$48m.
 - (31) **Gloria Estefan** — \$47m.
 - (32) **Spice Girls** — \$47m.
 - (33) **Babyface** — \$44m.
 - (38) **U2** — \$40m.
- (The overall ranking is in brackets)

FOREIGN MOVES

Keeping an eye on the new **Richard Branson** label **V2**. The founder told *Q* magazine that he forecasts a loss of £10 million per year until 1999 ... **EMI** boss **Ken Berry** has closed down completely the **Enclave** label headed by former **Geffen** A&R whizz **Tom Zutaut** ... **Geffen** has discontinued its arrangement to distribute the **Herb Alpert** label **Almo** ... the **Food** label boss **Andy Ross** has renewed his contract to run the **EMI**-owned label for a further three years. Artists include **Blur**, **Jesus Jones**, **Shampoo**, **Dubstar** and **Strangelove** ... **Motown** are still looking for a boss to replace **Andre Harrell** ... there are rumours that **Universal** will force **Interscope** to drop the controversial rap label **Death Row** ... **Trauma** (**Bush**, **Shaquille O'Neal**) have split from **Interscope**, and

Trauma owner (and former **George Michael** manager) **Rob Kahane** is "thrilled with the settlement." **No Doubt** stay with **Interscope** (who originally signed them) and **Bush** will do one more album via **Interscope** while all other **Trauma** artists are free to move with **Kahane** to another distributor ... the **Rick Rubin** owned **American** label is no longer distributed by **Warners** in the USA.

NZ ON AIR KIWI HIT DISC

The tracks selected for the Kiwi Hit Disc No.28 are:

- Garageland** *Feel Alright* (Flying Nun)
- Strawpeople** *Wings Of Desire* remix (Sony)
- Greg Fleming** *California Fishing* (Felix)
- Bike** *Tears Were Blue* (Flying Nun)
- Tetnus** *Easy Come Easy Go* (Hark)
- Stereo Bus** *Be A Girl* (Festival)
- Breathe** *Truckin'* (Felix)
- Eye TV** *Snakes And Ladders* (Antenna)
- Moizna** *Keep On Moving* (Urban Pacifica)
- D-Faction** *Redemption Song* (Tangata)
- Moana And The Moahunters** *You Haven't Done Nothin'* (Tangata)
- Jacqui Keelan** *I Believe I Can Fly* (Phlax Wax)
- Southside Of Bombay** *Running* (Tangata)
- Pauline Berry** *Anybody Else* (Scoop De Loop)
- Charlotte Yates** *Console* (Jayrem)

NZ ON AIR INDIE HIT DISC

The acts selected for the third of four Indie Hits Discs are:

- Chris Knox** *The Joy Of Sex*
- Cynthia** *Should So Tired*
- David Kilgour** *Locked In Blue*
- Foisemaster** *Vitamin E Deficiency*
- Go Ask Alice** *Take On Me*
- Grok** *Old Grok Two*
- Hawaii Five-0** *Kingpin*
- Inchworm** *Give Up*
- Jordan Reyne** *Sister Falling*
- Magick Heads** *Who's Watching Out For You*
- Satina Saturnina** *Annabelle*
- Sugarbug** *Baby Goes* (Spaceman)
- Tardis** *Kick It*
- The New LoungeHead** *Cloth*
- Theo Ray** *Bang Bang You're Dead*
- Weta** *Calling On*

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