## 1885. NEW ZEALAND.

# NEW ZEALAND GOVERNMENT LIFE INSURANCE ASSOCIATION

(ANNUAL REPORT OF THE), FOR THE YEAR ENDED 31st DECEMBER, 1884.

Presented to both Houses of the General Assembly pursuant to Section 66 of "The New Zealand Government Insurance Association Act, 1884."

Head Office, Wellington, 19th May, 1885.

THE Central Board of the New Zealand Government Life Insurance Association have the honour

to report as follows, for the year 1884:—

At the commencement of the present year "The New Zealand Government Insurance Association Act, 1884," came into operation, constituting the Government Insurance Department a corporate association, under a Central Board of Directors. Of these Directors, four were appointed specially by the statute, three were nominated by His Excellency the Governor, and three were elected by the policy-holders. The Directors appointed by the Act are the Colonial Treasurer (Chairman of the Board), the Solicitor-General, the Secretary to the Treasury, and the Public Trustee. The three Directors nominated by the Governor, in compliance with the Act, are Messrs. J. H. Bethune, Nicholas Reid, and G. V. Shannon. The three Directors elected by the policy-holders are Messrs. H. D. Bell, George Fisher, and George S. Graham.

The revenue accounts and balance-sheets for the calendar year ended the 31st December last, certified by the Controllor and Auditor-General, are appended to this Report. The particulars of

the business done in that period are narrated below, under the respective heads.

#### ORDINARY BRANCH.

The new proposals received in this branch during the year numbered 4,520, for a total sum of £1,137,217 4s. 7d. Of these, 3,309 became policies insuring £800,016 1s. 9d.; 396 were declined; the remainder were not taken up. These numbers are lower than those of the year 1883; but an analysis of the business month by month discloses the fact that the new business effected in the latter half of the year under notice was fully double that of the former half.

The following tabular statement shows the number, amount, and character of the policies

issued : -

NEW BUSINESS

Class.	No. of Policies.	Sum Assured.	Single Premiums.	Annual Premiums.
Assurance—General section	. 842 . 152	£ s. d. 594,492 0 0 197,475 0 0 8,049 1 9 310 1 2 per an.	£ s. d. 2,255 3 9 8 15 0 2,612 12 10	£ s. d. 18,031 5 8 5,632 5 11 410 0 6
Total	3,309	800,016 1 9	4,876 11 7	24,073 12 1
Add single premiums		••	••	4,876 11 7
		Total	new premiums	28,950 3 8

The amount paid for claims of all kinds, including endowment policies matured, and also bonus additions and allowances for prospective or intermediate bonuses, was £51,380 11s., representing 146 policies, insuring 135 lives. The claims through death are considerably within the expectation of mortality upon which the tables are based.

The discontinued policies during the period reported on were as follows:-

		A		urance mperanc		ENDOWMENT POLICIES.								
, <del></del>		No. of Policies.	Sum Assured.	Annı Premit		No. of Policies.	Sum Assured.		nua niur		No. of Policies.	Sum Assured.	Ann	
			£		s. d.		£	£	8.	d.		£	£	s.
By Death Maturity	• •	130	$\frac{47,214}{900}$	1,629 81	2 7 14 4	3	725	1	10	0	"7	800	51	12
Surrender	• • •	332	114,136	3,910		9	3,950	114	7	3	l'		i	
Lapse		1,367	337,136	9,981		200	36,420	1,097	4	8	149	5,379	251	
Expiry, &c		6	2,750	399	16 5	2	700	14	14	11	13	1,595	68	17
Reduction	••		10,075	311	14 3		1,950	45	0	6		• •		•
Total		1,841	512,211	16,314	9 1	214	43,745	1,294	17	4	169	7,774	372	1

The policies in force in the Ordinary Branch, in both General and Temperance Sections. numbered 20,997, insuring £6,138,475; the average amount of each policy in force is £292 7s.

The income of the Ordinary Branch for the year was £228,434 6s. 11d., of which £48,472 8s. 1d.

was interest on invested funds.

#### ACCUMULATED FUNDS.

The accumulated fund on 31st December last amounted to £972,775 14s. 8d., showing a net increase of £126,616 4s. 1d. For the purpose of showing the growth of the funds during the past ten years the following table is given:—

					£	s.	d.	
Accumulated funds,	30th June,	1875	 • •	 	109,967	12	1	
"		1876	 • •	 	153,717	7	6	
"	"	1877	 • •	 	219,394	4	0	
,	"	1878	 ••	 	292,523	$^{2}$	4	
	"	1879	 • •	 	371,889	16	9	
	"	1880	 • •	 	459,335	17	0	
*	"	1881	 • •	 	557,230	11	10	
"	"	1882	 • •	 	653,890	7	9	
,,	31st Dec.,	1882	 	 	704,888	14	11	
"	"	1883	 	 	846,159	10	7	
,,	,	1884	 	 	972,775	14	8	

Note.-At the date of this report the accumulated fund at the credit of the Association exceeds one million sterling.

The rapid increase of funds exhibited in this table is believed to be without parallel in the history of any life office in the British dominions.

### INDUSTRIAL BRANCH.

2,679 policies were issued during the year. Of these, 593, assuring £21,426 11s., with a total weekly premium of £18 15s. 8d., were adult risks, the remainder, for a weekly premium of 2d. each, being on the lives of children. On the 31st December the policies in force numbered 7,928, assuring £93,944 8s. on the adult policies, and a varying sum on those of the children. The weekly premium on the policies in force amounted to £123 11s. 8d.

40 death claims occurred during the year, of which 25 were under infantile policies, and amounted to £128, while the sum assured under the 15 adult cases amounted to £557 1s.

#### GENERAL REMARKS.

Although the operations of the Association under its new constitution do not come within the limits of last year's proceedings, yet it will be of interest to the policy-holders to learn something of the new organization. The Board are of opinion that it will work well. It will tend to popularize the institution, as well as to necessitate careful deliberation on all points affecting its welfare. Everything of importance outside the routine duties comes before the Board, which sits from three to four hours a week. But, besides the duties performed at the Board meetings, a great deal is done by Committees. There are Committees which examine and report to the Board on all expenditure, on all alterations in the staff, and on the office requirements, including building. Whilst precaution is taken not to bring the names of proposers and policy-holders before the Board, all cases of exceptional character have careful consideration, and supervision is exercised over the routine business without invasion of its confidential nature. On the whole, a great deal of work of a beneficial character is effected which has not been practicable under a purely Government management. On the other hand, the connection with the Government gives great facility for investment of funds which are never idle. The Board are lending, and propose to lend, considerable amounts on mortgage of real property, but they are very careful to investigate all the conditions attaching to each application they receive.

It is proposed to establish local Boards at once at Auckland, Christchurch, and Dunedin. This was decided on after careful deliberation, but the three elected members of the Board were opposed to it. The other members were in favour of it, excepting the Solicitor-General, whose opinion is not known, he having, from ill-health, not been able to attend the meetings of the Board. So large a majority of the Board being in favour of the establishment of local Boards, it was not thought necessary to invite the opinions of the policy-holders. It is, however, considered desirable that they should know of the difference of opinion amongst the members of the Board, and also that, should they desire to move in the matter, the Board will give respectful consideration to their representations if made by a resolution, concerning which a poll of all the policy-holders can be taken. It must be understood that the Directors do not invite such expression of opinion, the majority of them being, as stated, convinced of the expediency of establishing the proposed local Boards. They think it right, however, to state the circumstances, and to point out to the policy-holders that action

is open to them if they desire it.

Julius Vogel, Chairman.

H. D. Bell, Directors. N. Reid,

D. M. Luckee, Acting General Manager.

REVENUE ACCOUNT of the New Zealand Government Life Insurance Association (Ordinary Branch) for the Year ended 31st December, 1884.

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			d.		s.	đ.
Amount of funds at 31st December, 1883		10	7	Claims under Policies Assurance (including		_
Renewal premiums—Assurance, Annuity				bonus additions) 50,580		0
and Endowment	164,691	13	3	Endowments matured 800		
New premiums on 3,309 policies, assuring				Bonus surrendered for cash 690		
£800,016 1s. 9d., and yielding an annual				Annuities 2,689		
revenue of £24,073 12s. 1d		4	4	Surrenders 18,021	14	4
Single premiums—Assurance and Endow		4.0	_	Commission, new £7,040 17 6		
ment			0	,, renewal 1,082 13 10		
Consideration for annuities granted	2,612				11	4
Interest	48,472		1	Expenses of Management —		
Fees	2 .	18	5	Salaries—Head Office 8,157 19 3		
				" Branch Offices		
•				and Agents 2,260 17 0		
				Medical Fees 4,383 10 10		
				Travelling Expenses 1,158 17 11		
				Advertising 439 19 5		
				Printing and Stationery 1,238 14 6		
				Rent 554 15 1		
				Postage 850 0 0		
				Telegrams 386 12 5		
				Exchange 116 6 9		
				Office furniture (deprecia-		
				tion) 215 14 7		
				General expenses 1,148 13 8		
				20,912		
			_	Amount of funds at 31st December, 1884 972,775	14	-8
£	1,074,593	17	6	£1,074,593	17	6

Government Insurance Office, 9th April, 1885.

Examined and found correct—
James Edward FitzGerald, Controller and Auditor-General.

Balance-sheet of the New Zealand Government Life Insurance Association (Ordinary Branch) on 31st December, 1884.

	LIABILITIES.	£	s.	d.	Assets. $\pounds$	s.	d.
Total Assurance, Annua	ity and Endowmen	t			Loans on policies 85,783	17	0
Funds (as per Revenu	e Account)	972,775	14	8	Government securities 458,100	0	0
Claims announced not p	aid	11,817	<b>2</b>	0	Railway debentures (guaranteed by Go-		
Surrenders		91	19	10	vernment) 40,000	0	0
Annuities		37	11	9	Railway debentures 35,000	0	Ō
Commission (new) .	. 649 15 3				Municipal Corporation debentures 26,322	0	0
,, (renewal) .	. 90 17 6				Otago University debentures 15,000	0	0
		740	12	9	Landed and house property 18,000	0	Ō
Medical fees		1,004	6	6	Fixed deposits 250,000	0	0
Premium deposits .		1,503	10	11	Office furniture (Head Office and Agencies) 1,941	11	8
Exchange		22	16	4	Mortgages on property 5,000	0	0
Printing and stationery		307	15	3	Overdue premiums on policies		
Sundry accounts owing	•• ••	151	11	11	in force $\dots$ £9,119 17 8		
•					Outstanding premiums due		
•					in December, 1884 15,797 9 11		
					24,917	7	7
					Interest outstanding 1,277 11 11		
					,, accrued not due 9,986 1 6		
					<del></del>	13	5
					Agents' balances 11,497	12	9
					Temporary advance to Industrial Branch 520	0	3
					Sundry accounts owing 221	4	3
					Cash on current account 4,885	15	0
							_

£988,453 1 11

D. M. Luckie.

£988,453 1 11

D. M. Luckie.

Government Insurance Office, 9th April, 1885.

Examined and found correct—

James Edward FitzGerald, Controller and Auditor-General.

REVENUE ACCOUNT of the New Zealand Government Life Insurance Association (Industrial Branch) for the Year ended 31st December, 1884.

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			/						
					£	s.	d.	£ s.	d.
Amount of fi	ınds on	1st Janus	ry, 1884		823	0	3	Claims 685 1	0
Premiums	• •	• •			6,098		1	Surrenders 161 1	7
Interest							10	Commission, New £232 19 6	
Fees	• •	• •	• •	• •	0	16	6	" Renewal 1,170 16 8	
								1,403 16	<b>2</b>
								Salaries 910 4	2
								Medical Fees 63 9	0
								Travelling Expenses 43 2	7
								Advertising 97 12	0
								Printing and Stationery 71 9	<b>2</b>
								Rent 50 0	0
								Postage 150 1	9
								Telegrams 7 18	9
								General Expenses 21 14	7
								Preliminary Expenses, now written off 1,201 12	8
								Amount of funds on 31st December, 1884 2,057 18	3
							<b>-</b>		_
					£6,925	1	8	£6,925 1	8
							_		

D. M. LUCKIE.

Government Insurance Office, 9th April, 1885.

Examined and found correct—
James Edward FitzGerald, Controller and Auditor-General.

Balance-sheet of the New Zealand Government Life Insurance Association (Industrial Branch) on 31st December, 1884.

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Liabilities.	£ s. d.	Assets.	£ s. d.
Total funds (as per Revenue Account)	2,057 18 3	Fixed deposits	1,000 0 0
Medical fees	20 3 0	Office furniture	76 5 2
Commission (new)	28 15 10	Interest accrued not due	7 3 8
Temporary advance—Ordinary Branch	520 0 3	Cash in hand and on current account	1,447 19 0
		Agents' balances	95 9 6
	£2,626 17 4		£2,626 17 4
	Military desired the substitute of the substitut		CONTROL TRANSPORTED BY THE PROPERTY OF THE PARTY OF

D. M. LUCKIE.

Government Insurance Office, 9th April, 1885.

Examined and found correct—
James Edward FitzGerald, Controller and Auditor-General.

ESTIMATE OF PROBABLE EXPENDITURE OF THE BOARD FOR THE YEAR 1885.

Salaries.—Manager, £800; Actuary, £600; Accountant, £600; Inspector of Agents, £500; Chief Medical Officer, £400; Lecturer (also District Agent), £60; Chief Clerk, £280; one Messenger, £109 4s.; one Messenger Assistant, £39. Four District Agents, two at £350, one at £280, one at £275; four Resident Agents, one at £240, one at £175, two at £150: total, £1,970. Ten Clerks at Agencies, two at £110, one at £100, one at £85, one at £60, five at £50; total, £715. Head Office: Twenty-seven Clerks, one at £265, one at £260, one at £240, one at £210, two at £200, one at £185, one at £175, two at £170, four at £160, one at £156, three at £150, two at £145, one at £140, two at £125, two at £105, two at £100; total, £4,411. Eleven Cadets, two at £90, one at £80, four at £60, three at £50, one at £40; total, £690. Extra clerical assistance, £1,500; commission, £10,000; medical fees, £5,000; postage and telegrams, £1,800; printing, stationery, and advertising, £3,000; travelling expenses, agents, &c., £2,000; contingencies (including valuation preliminary expenses), £4,000. Grand total, £38,474 4s.

D. M. Luckie.

By Authority: George Didsbury, Government Printer, Wellington.—1885.